

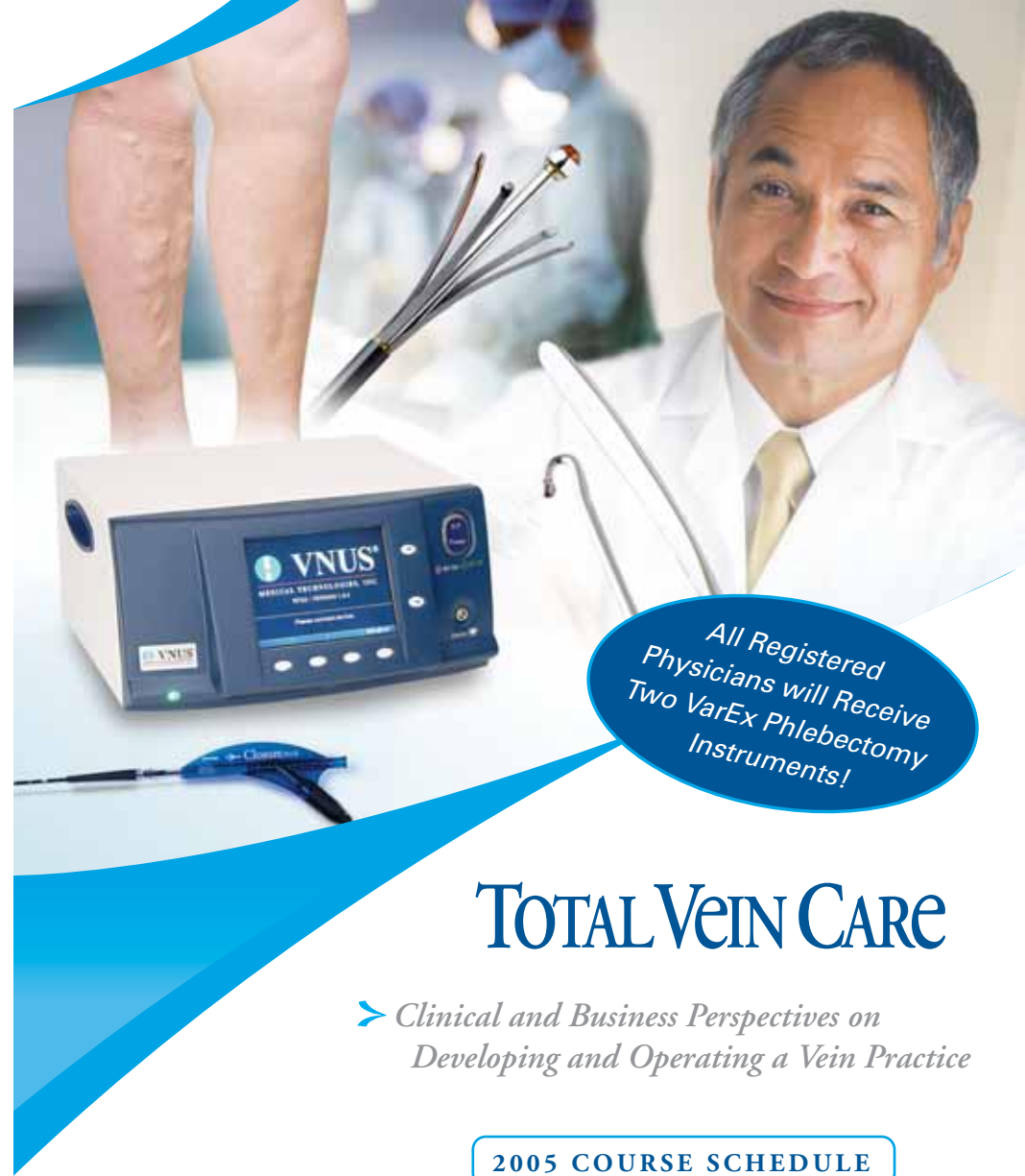


MEDICAL TECHNOLOGIES, INC.

2200 Zanker Road, Suite F  
San Jose, CA 95131 USA

> *All registered physicians receive a starter set of  
two VarEx phlebectomy instruments!*

VN40-34-A-10/04



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Physicians will Receive  
Two VarEx Phlebectomy  
Instruments!

## TOTAL VEIN CARE

> *Clinical and Business Perspectives on  
Developing and Operating a Vein Practice*

### 2005 COURSE SCHEDULE

- February 4th–5th: New Orleans, LA
- March 18th–19th: Washington, DC
- May 20th–21st: Las Vegas, NV
- July 15th–16th: Boston, MA
- September 30th–October 1st: San Francisco, CA
- November 4th–5th: Chicago, IL



VNUS MEDICAL PRESENTS

# TOTAL VEIN CARE

## > Why should you attend?

**More than 25 million Americans suffer from superficial venous reflux disease.**

Development of new and innovative treatments for these patients, whose symptoms can include pain, fatigue, leg swelling and varicose veins, has led to a renewed interest in venous therapy. The Total Vein Care course is a comprehensive, 1.5-day workshop designed for physicians who are interested in treating these patients.

The Total Vein Care course will have a limited enrollment to maximize the learning experience. Didactic presentations and hands-on sessions will feature relevant models to mimic clinical experience. Thorough question and answer sessions will follow each major presentation. A course workbook will be presented to each attendee.

## > Course Objectives

- Review and discuss the anatomy and pathophysiology of superficial venous reflux
- Present the clinical outcomes of the various venous therapies discussed, as well as the indications and contraindications
- Learn duplex ultrasound scanning, ambulatory phlebectomy and radiofrequency ablation of the saphenous vein in a hands-on manner
- Learn how strategic marketing and patient education can grow your practice
- Understand how to navigate the reimbursement landscape



## COURSE DIRECTORS

Paul McNeill, MD; *Maryland Surgical Care*

Charles L. Dietzek, DO, FACOS; *Vein Care Institute at the Center for Vascular Surgery, Voorhees, NJ*

Gerald Niedzwiecki, MD; *Advanced Intervention and Vein Center, Clearwater, FL*

Additional Guest Faculty, TBD

## > Course Highlights:

### DAY ONE

An esteemed faculty will review the spectrum of care for patients with superficial venous reflux, from initial diagnosis through treatment and follow up. *You will learn about actual case studies and experiences from physicians.*

Unique hands-on workshop sessions will demonstrate the essential techniques of ultrasound imaging, phlebectomy, and radiofrequency ablation (the Closure procedure). Attendees will rotate through the workshop in small groups and faculty members will teach successful treatment methods first-hand.

### DAY TWO

Day Two will feature "The Business of Veins" sessions, which will focus on the development and operation of a successful vein practice. Physicians experienced in the treatment of venous disorders will present the various business models of their successful vein practices. Business opportunities in wound care will be discussed. VNUS Medical Technologies will present marketing techniques and reimbursement opportunities to help you build on your already successful practice.

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Physicians: \$995.00 / Non-Physicians: \$495.00  
Fee includes a Course workbook, two continental breakfasts, one buffet lunch, and the Course dinner reception.

*Register online at [www.vnus.com](http://www.vnus.com) or Toll Free at 1-888-797-8346, Option 3*

## ACCREDITATION

Upon completion of the workshop, attendees will receive a CME-accredited CD-Rom of the course presentations. Participants who complete and submit the quiz sections will receive CME credit.

## INFORMATION

Please contact the Education and Training Department of VNUS Medical for more information on the Total Vein Care course: 1-888-797-8346.